

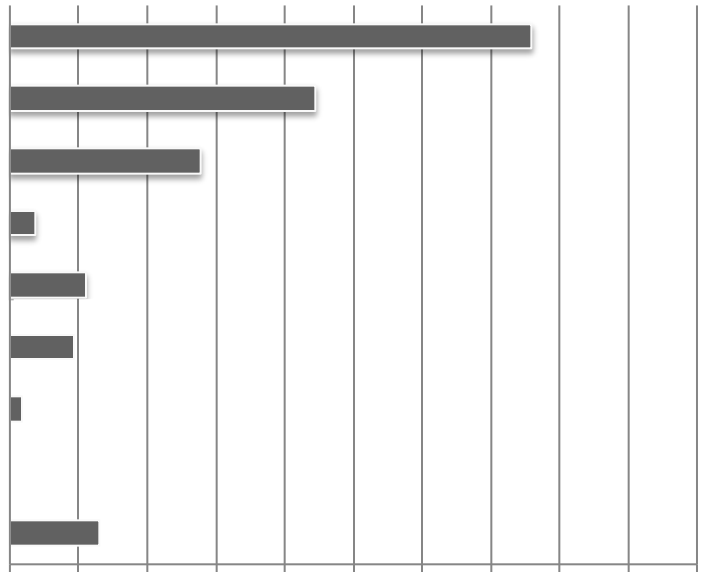
## 2023 Construction Outlook Utah Results

*Total Responses: 54. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same (answer for all market areas in which your business operates):  
Responses: 54

Market	Higher	Lower	Same	Net*	US Net
Power	48%	5%	48%	43%	28%
Federal (e.g., VA, GSA, USACE, NAVFAC)	45%	5%	50%	41%	37%
Transportation (e.g., transit, rail, airport)	41%	13%	46%	28%	42%
Water/Sewer	40%	12%	48%	29%	38%
Hospital	39%	18%	42%	21%	23%
Other Healthcare	39%	7%	54%	32%	28%
Warehouse	39%	32%	29%	7%	10%

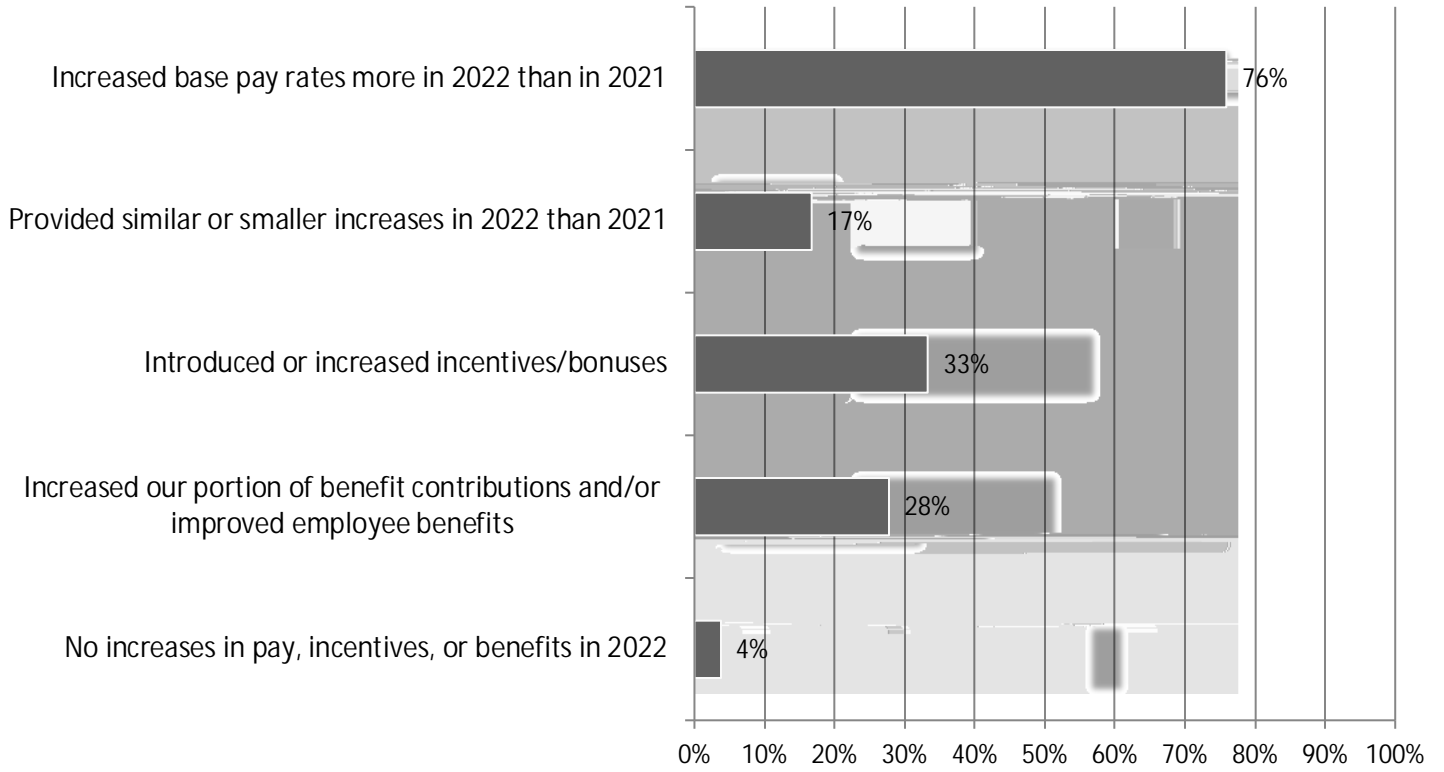
2. What percent change do you expect in your headcount in 2023? Responses: 54



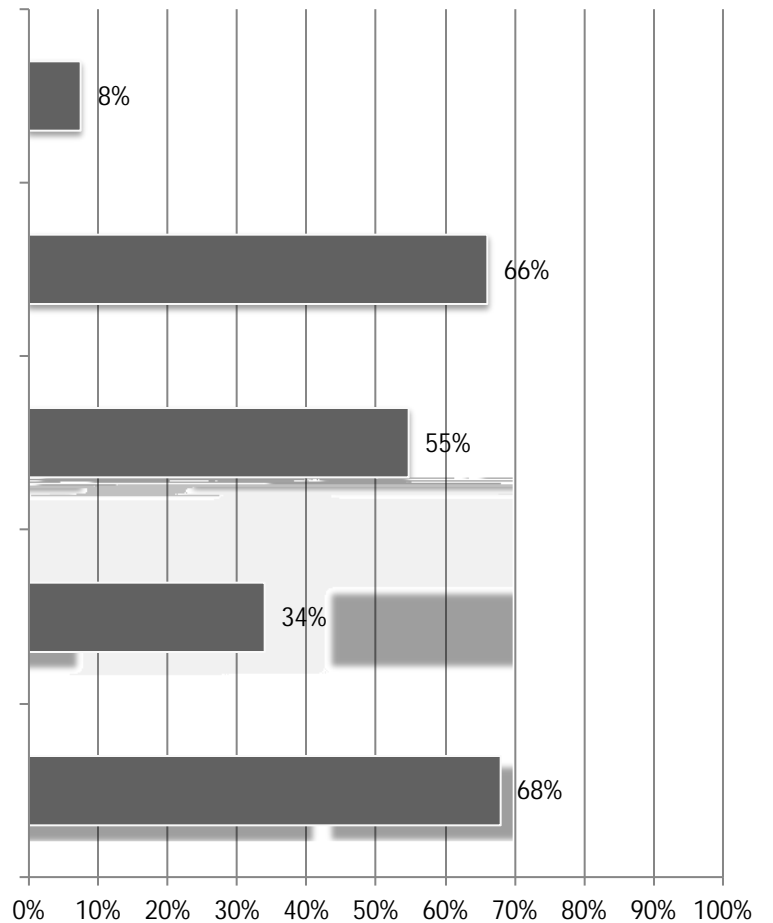
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 54

4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 54

5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses: 54



6. How has your firm responded to supply-chain issues in 2022, if any? (mark all that apply) Responses: 53



7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 54

8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 54

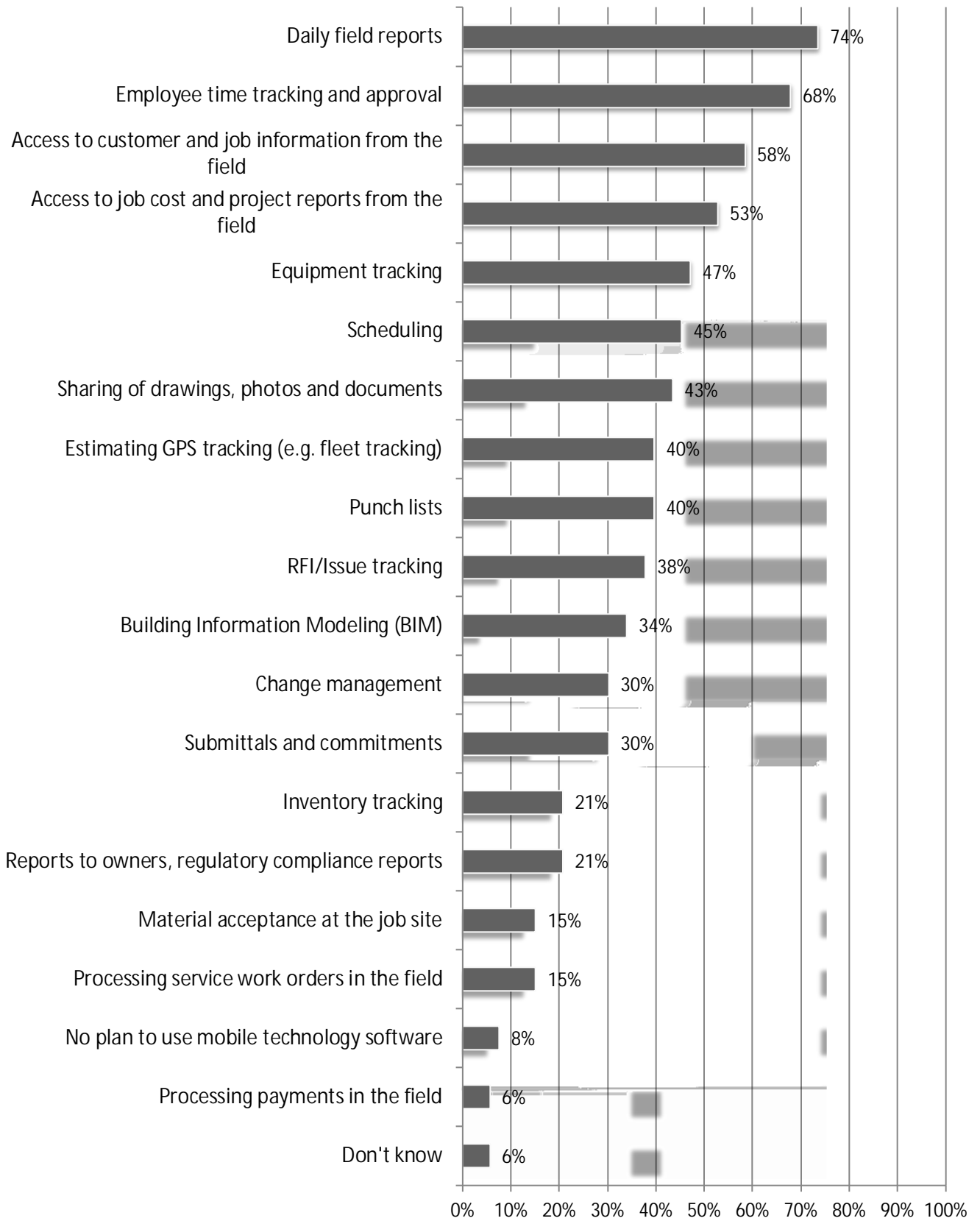


12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 50

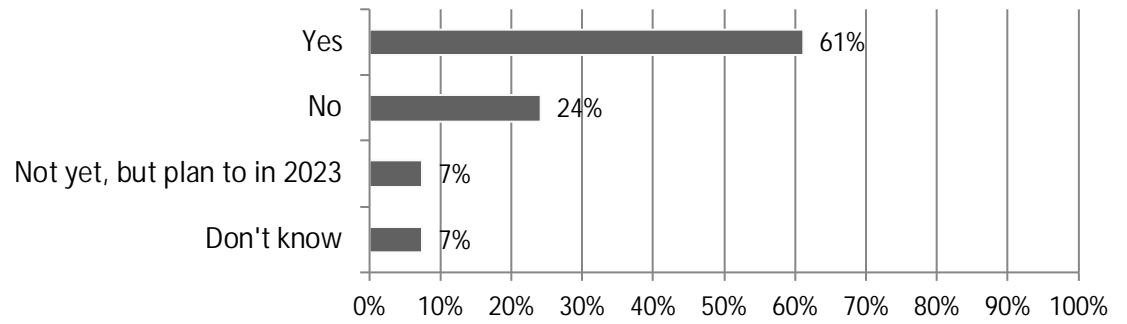
13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 53

	Increase	Decrease	No change
Project management software	39%	2%	59%
Tool/asset management/tracking	36%	2%	61%
Document management software	36%	2%	62%
Building Information Modeling (BIM)	34%	0%	66%
Estimating software	32%	0%	68%
Fleet tracking/management software	28%	2%	70%
Human resources (HR) software	27%	4%	69%
Scheduling software	27%	2%	71%
Accounting software	23%	2%	75%
Client relationship management (CRM) software	22%	4%	74%
Project collaboration software	20%	2%	78%
Payroll software	17%	4%	79%
Subcontractor bid management/ITB software	16%	2%	82%
Service management software	14%	2%	84%
Prequalification software	9%	0%	91%

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 53



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 54



16. What are your biggest IT challenges (mark all that apply)? Responses: 53



17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 53

18.

