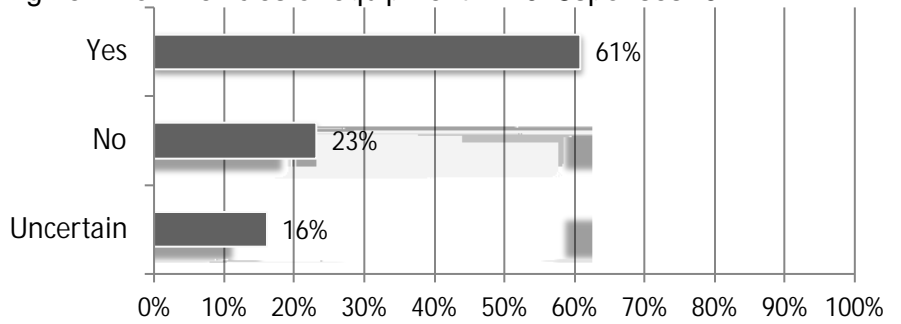


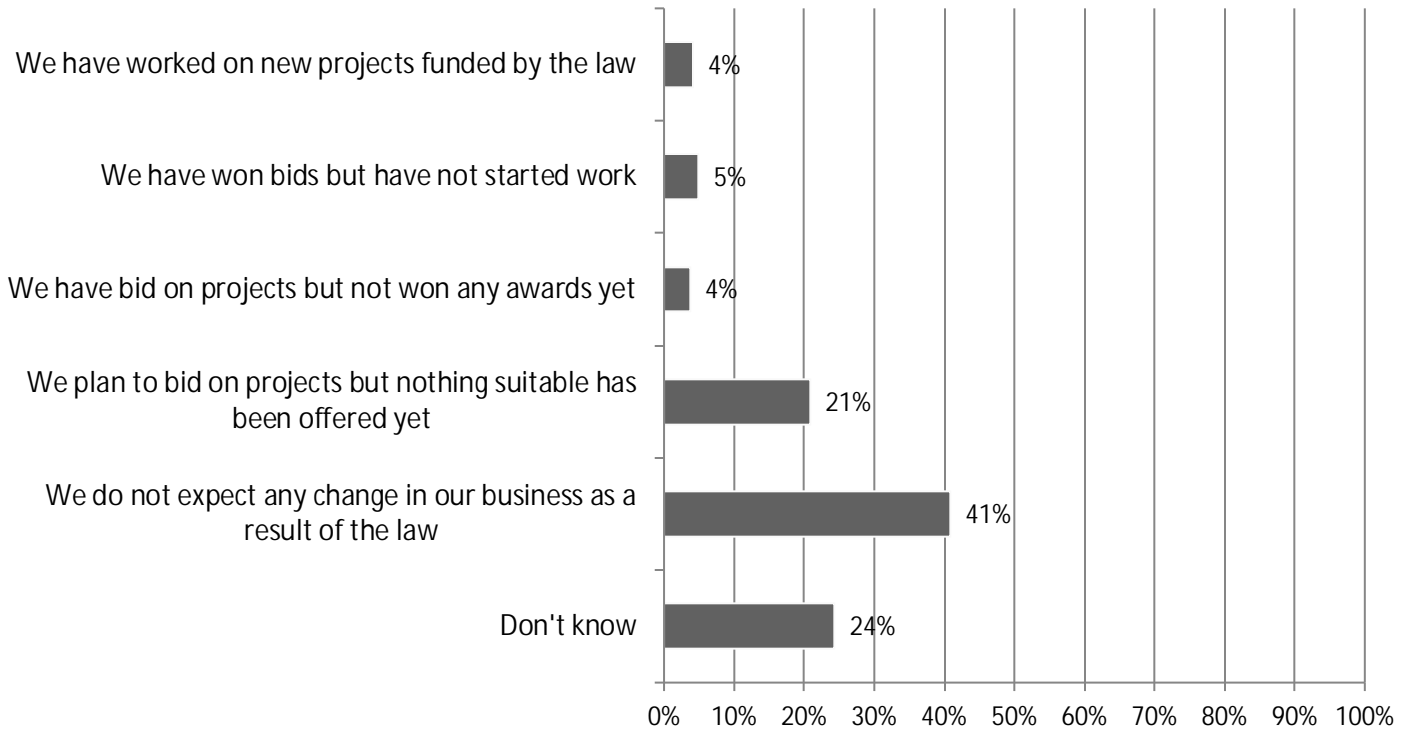
2023 Construction Outlook

2. What percent change do you expect in your

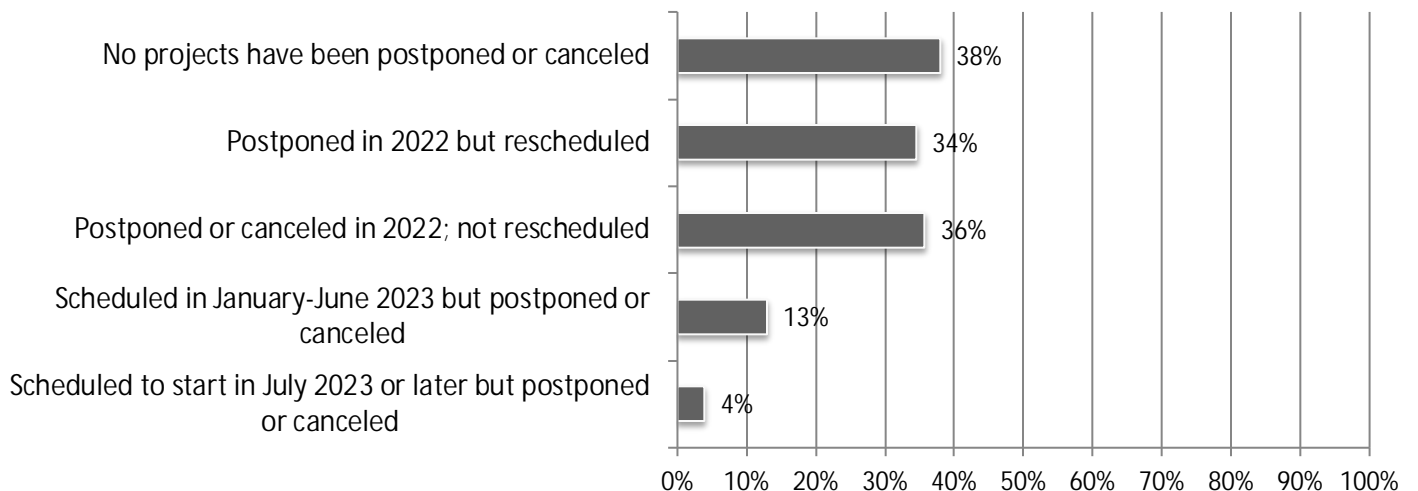
7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses:492



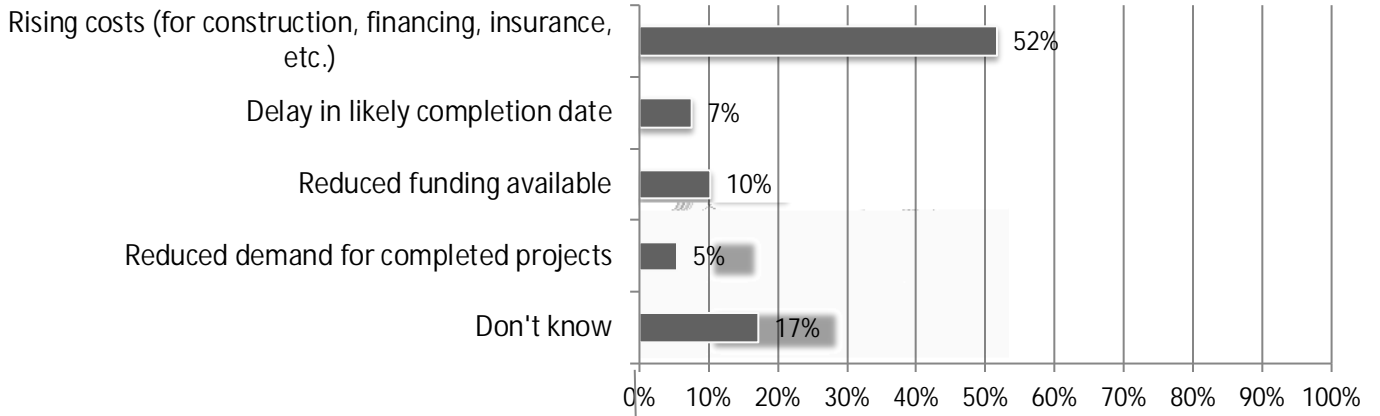
8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses:490



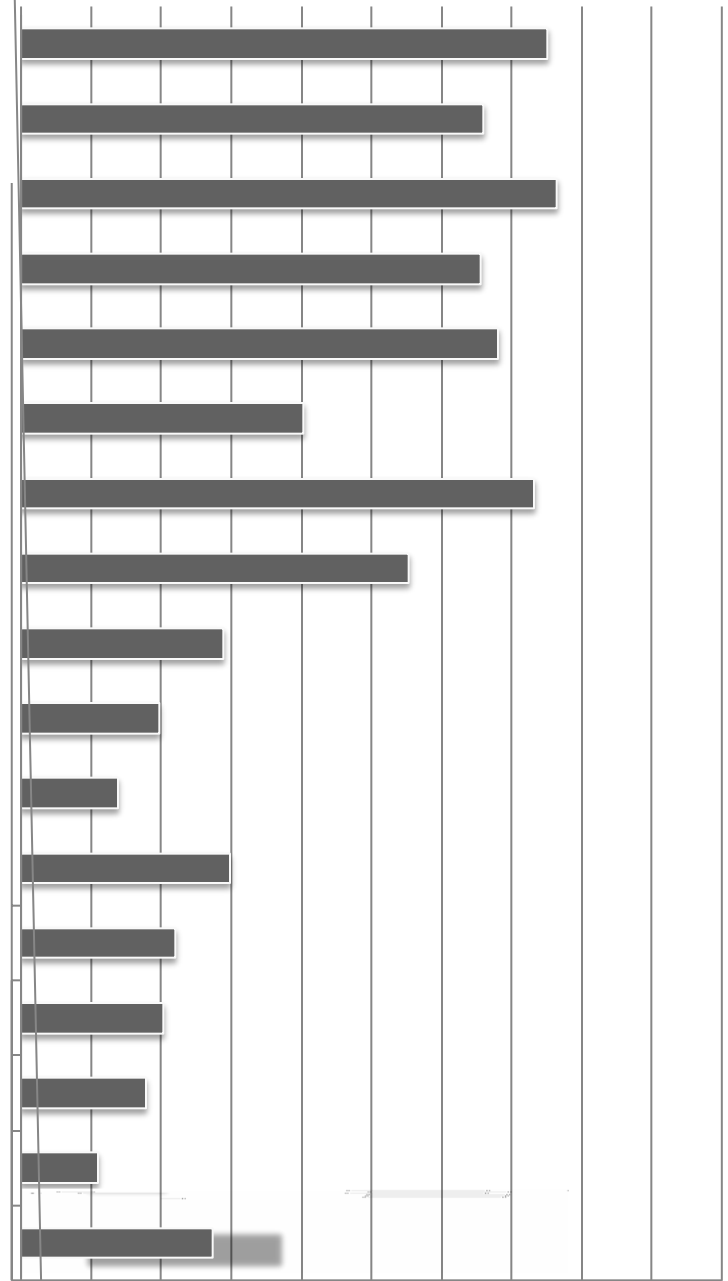
9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses:488



10. If projects were postponed or canceled, what was the main reason? Responses: 374



11. What are your biggest concerns for 2023? (mark all that apply) Responses: 491

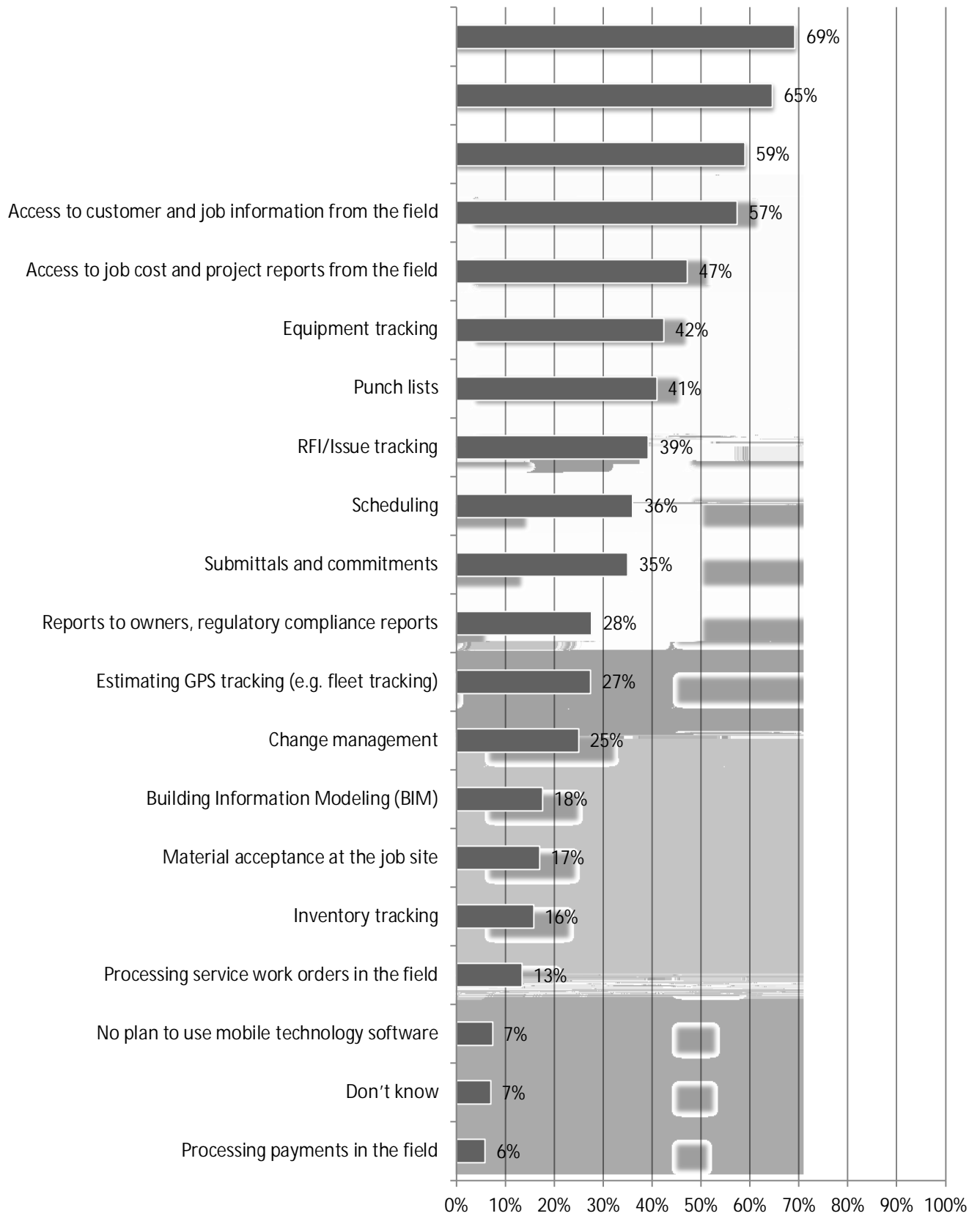


12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses 453

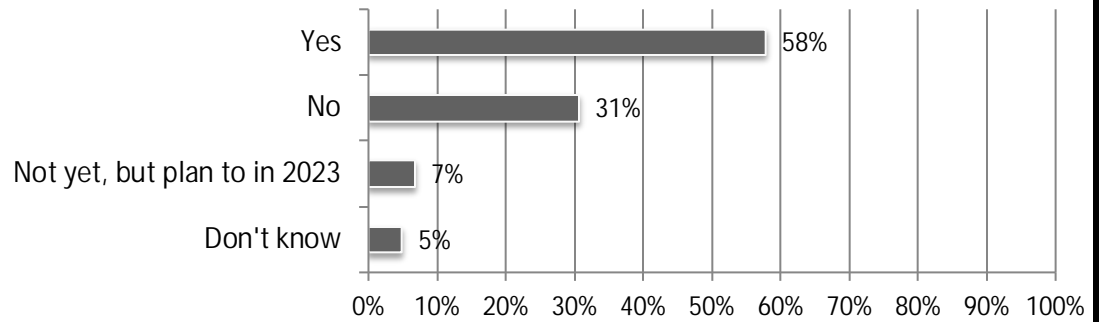
13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses 482

	Increase	Decrease	No change
Document management software	27%	1%	72%
Project management software	27%	2%	72%
Tool/asset management/tracking	24%	1%	75%
Accounting software	22%	2%	76%
Estimating software	22%	1%	77%
Fleet tracking/management software	21%	1%	78%
Building Information Modeling (BIM)	20%	1%	80%
Human resources (HR) software	19%	2%	79%
Scheduling software	17%	1%	82%
Client relationship management (CRM) software	16%	1%	83%
Payroll software	14%	1%	84%
Project collaboration software	14%	1%	86%
Subcontractor bid management/ITB software	9%	1%	91%
Service management software	7%	1%	92%
Prequalification software	5%	1%	94%

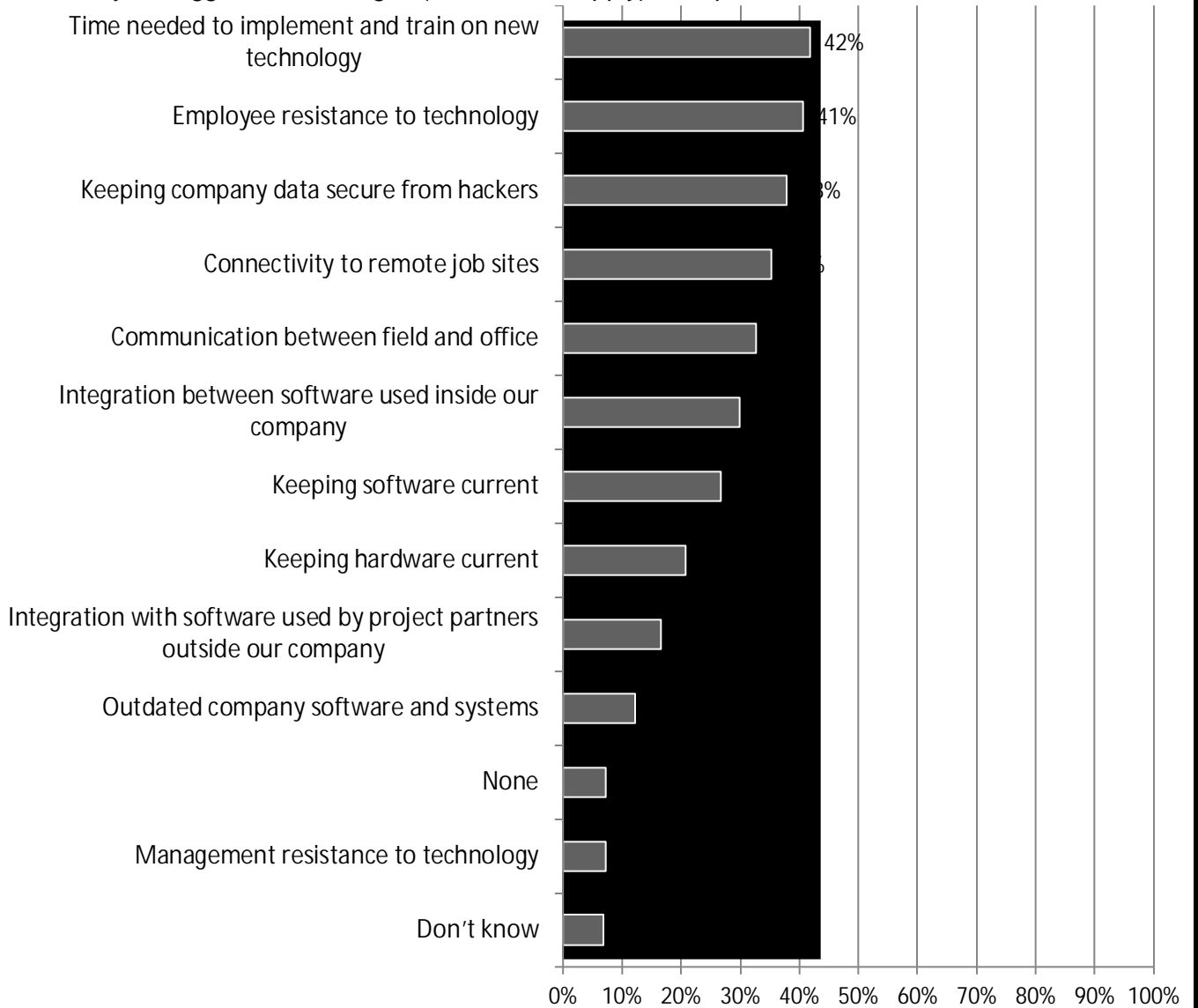
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 477



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 490



16. What are your biggest IT challenges (mark all that apply)? Responses: 483



20. Estimate the total dollar amount of work your firm performed in 2022 Responses 491

21. How many total employees does your firm employ at all of its locations? Responses 488