

2022 Construction Outlook Virginia Survey Results

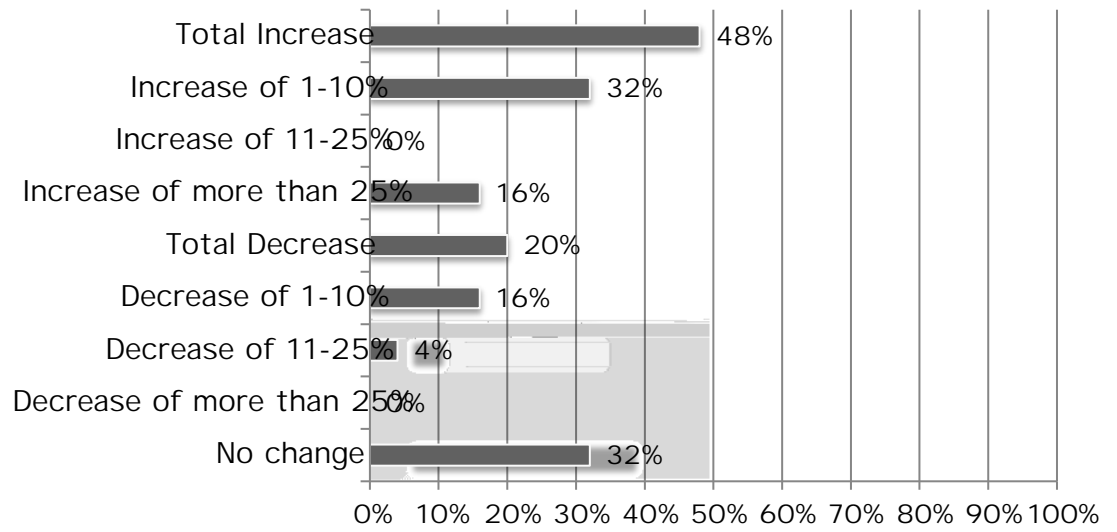
Total Responses: 52. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):
Responses: 25

Market	Higher	Lower	Same	Net*	US Net
Bridge/Highway	79%	7%	14%	71%	57%
Transportation	67%	8%	25%	58%	51%
Water/Sewer	64%	0%	36%	64%	50%
Manufacturing	63%	11%	26%	53%	27%
Multifamily Residential	63%	6%	31%	56%	32%
Data Center	62%	0%	38%	62%	31%
Warehouse	56%	11%	33%	44%	41%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	55%	5%	41%	50%	41%
Power	50%	7%	43%	43%	35%
Lodging	47%	20%	19%		
		30%	30%	40%	0%
					-8%

*Net

2. What percent change do you expect in your headcount in 2022? Responses: 25



3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 25

4. Do you expect any changes in the availability of craft or salaried personnel over the coming 12 months? Responses: 25

7. How has your firm responded to supply issues, if any? (mark all that apply) 25

8.

9. If projects were postponed or canceled, what was the main reason? Responses 38

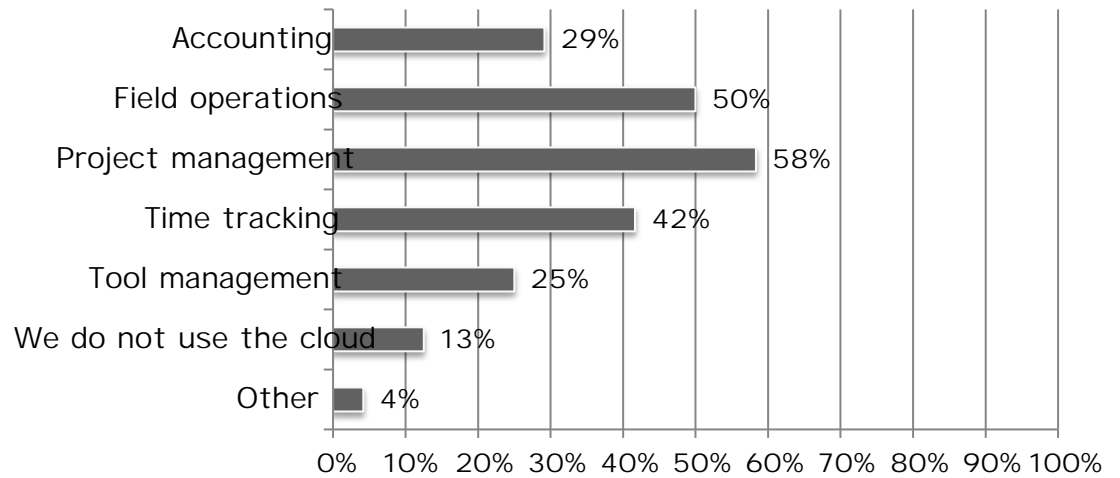
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10. When do you expect your firm's volume of business will return to its normal level relative to one year ago? Responses 25

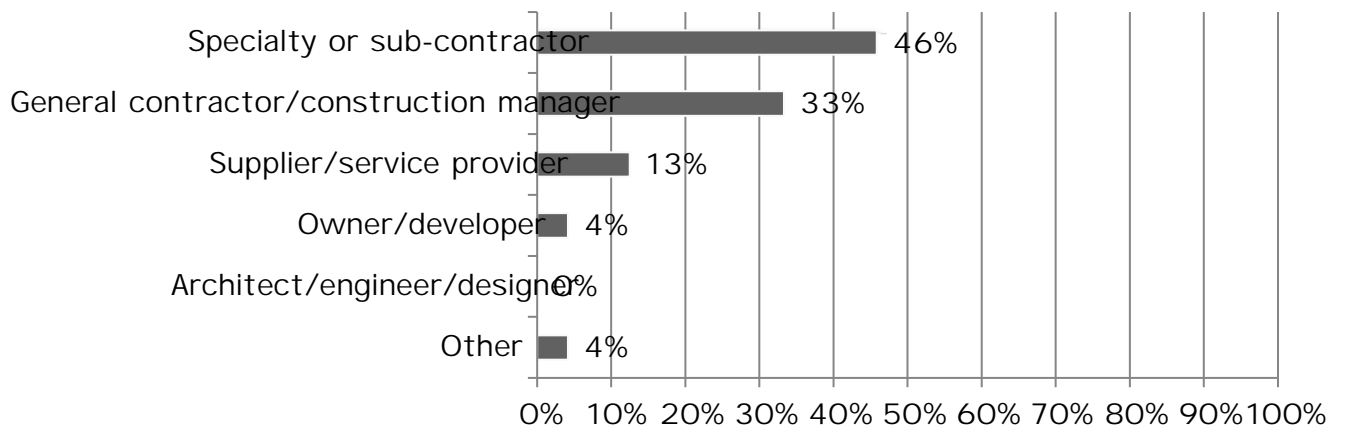
11. What are your biggest concerns for 2022? Mark all that apply. Responses: 25

12. What challenges, if any, do you see regarding B42.

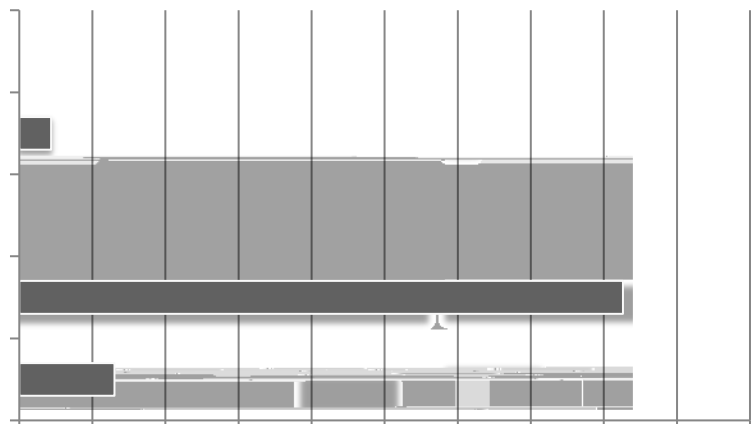
17. Does your firm use cloud technology in any of the following ways (mark all that apply)?
 Responses: 24



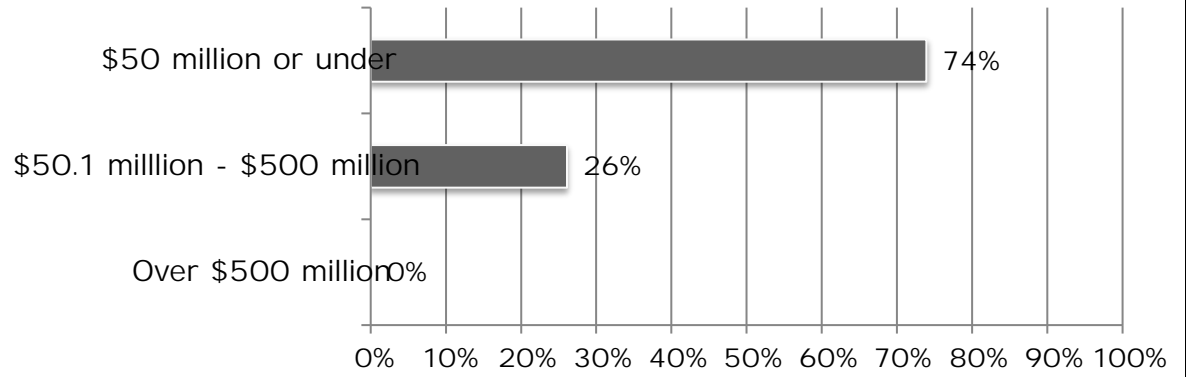
18. What best describes your firm? Responses: 24



19. When you self-perform construction work, do you operate as a union contractor or a non-union contractor?
 Responses: 23



20. Estimate the total dollar amount of work your firm performed in 2023



21. How many total employees does your firm employ at all of its locations? 24 Responses:

