



2. Did you add or lay off employees in 2010?

3. Estimate the number of employees added and percentage of workforce:

4. Estimate the number of employees laid off and percentage of workforce:

5. Do you plan to add or lay off workers in 2011?

6. Estimate the number of employees you plan to add and percentage of workforce:

7. Estimate the number of employees you plan to lay off and percentage of workforce:

8. Did you purchase construction equipment in 2010?

Average dollar value of construction equipment purchased:



14. Did you purchase new construction equipment because of the stimulus?

Average dollar value of construction equipment purchased because of the stimulus:

15. Do you expect to perform stimulus-funded work in 2011?

Average dollar value of stimulus-funded work you plan to perform in 2011/ percentage of your overall revenue:

16.

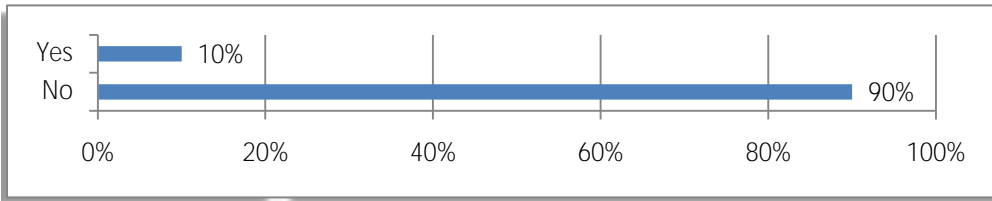
17. Have you adjusted your bids in 2010 so that profits are:

18. Do you plan to adjust your bids in 2011 so that profits are:

19. When do you expect the construction market to again grow?

20. In

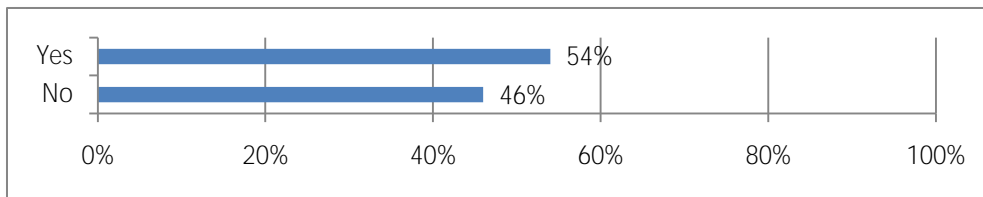
22. Do you expect this to decrease in 2011?



If so, by what percentage?

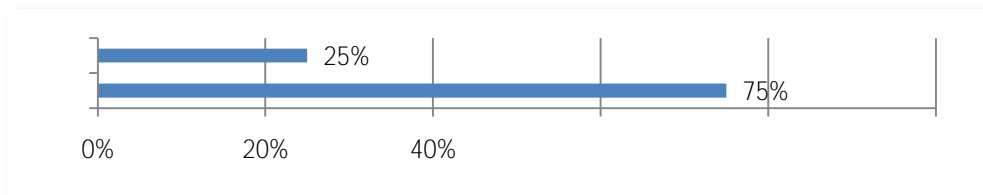
23. What percentage of your work in 2010 was Leadership in Energy and Environmental Design (LEED) registered?

24. Do you expect this to increase in 2011?



If so, by what percentage?

25. Do you expect this to decrease in 2011?



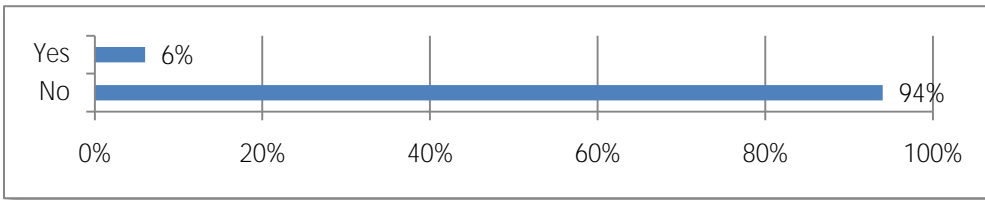
If so, by what percentage?

26. In 2010, how many Integrated Project Delivery (IPD) projects were you contracted to perform on?

27. Do you expect this to increase in 2011?

If so, by what percentage?

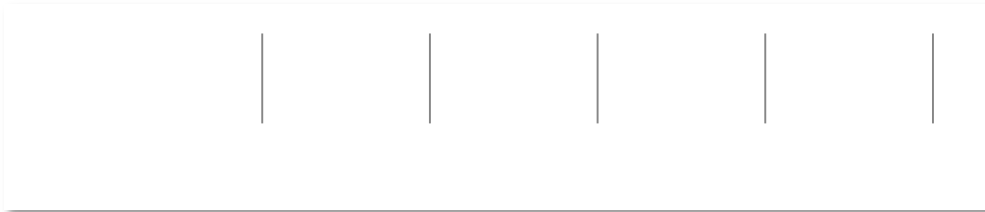
28. Do you expect this to decrease in 2011?



If so, by what percentage?

29. In 2010, how many Public Private Partnership (PPP) projects were you contracted to perform on?

30. Do you expect this to increase in 2011?



If so, by what percentage?

31. Do you expect this to decrease in 2011?

If so, by what percentage?

32. Have you implemented any lean Construction Concepts into your business?

If no, do you plan on implementing lean construction concepts into your business in 2011?