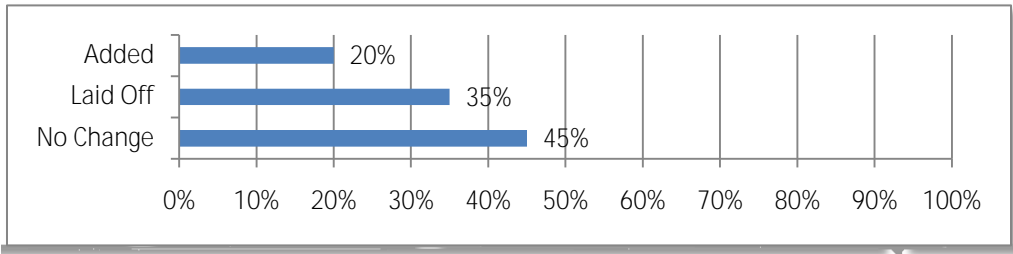


2011 Con

2. Did you add or lay off employees in 2010?



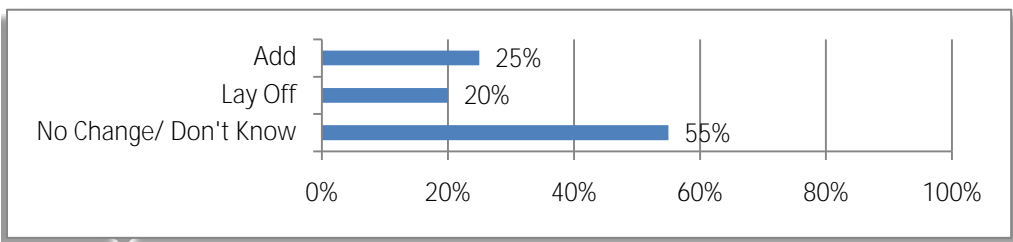
3. Estimate the number of employees added and percentage of workforce:

*Average of 12 employees added, 25%*

4. Estimate the number of employees laid off and percentage of workforce:

*Average of 8 employees laid off, 18%*

5. Do you plan to add or lay off workers in 2011?



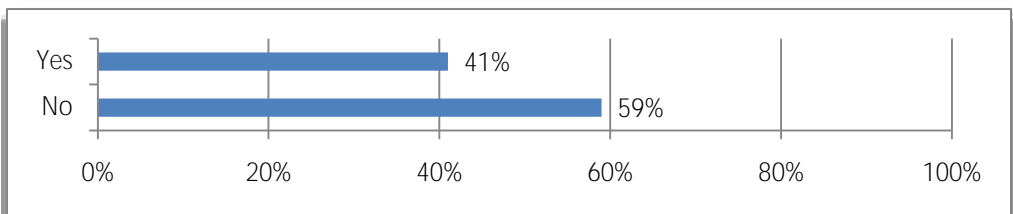
6. Estimate the number of employees you plan to add and percentage of workforce:

*Average of 4 employees plan to add, 7%*

7. Estimate the number of employees you plan to lay off and percentage of workforce:

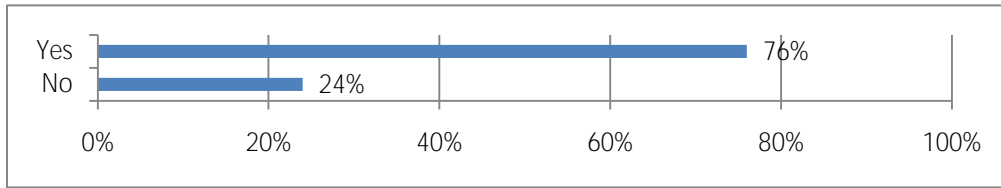
*Average of 8 employees plan to lay off, 21%*

8. Did you purchase construction equipment in 2010?



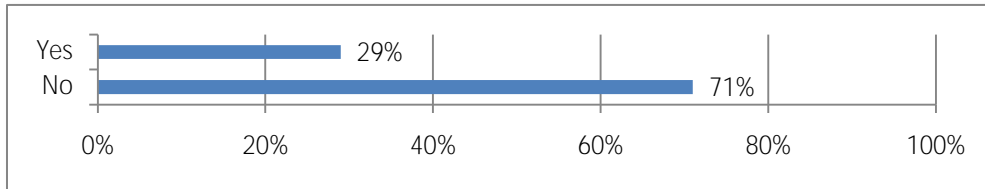
*Average dollar value of construction equipment purchased:*

9. Did you lease/rent construction equipment in 2010?



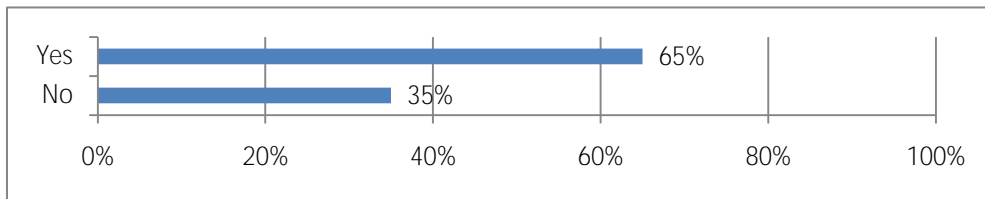
Average dollar value of construction equipment leased/rented:

10. Do you plan to buy construction equipment in 2011?



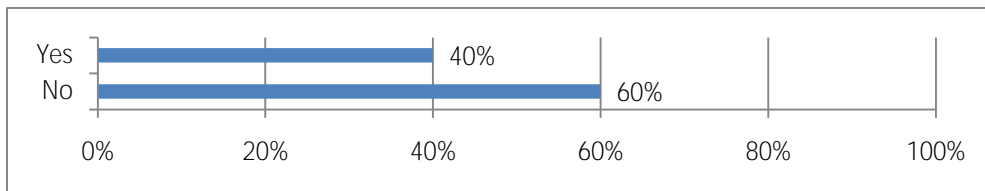
Average dollar value of construction equipment plan to purchase:

11. Do you plan to lease/rent construction equipment in 2011?



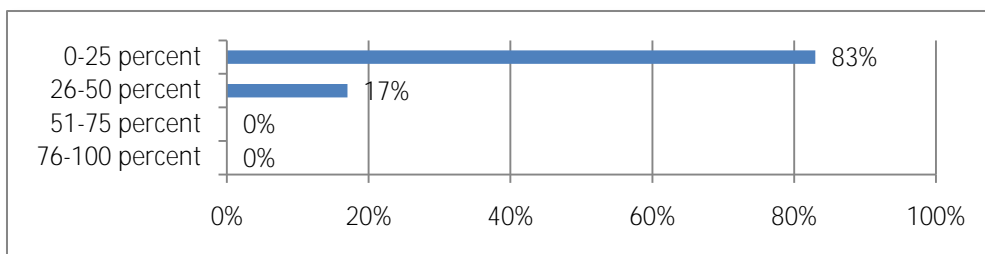
Average dollar value of construction equipment plan to lease/rent:

12. To date, has your company been awarded at least one stimulus-funded contract?



Average dollar value of all stimulus-funded contracts:

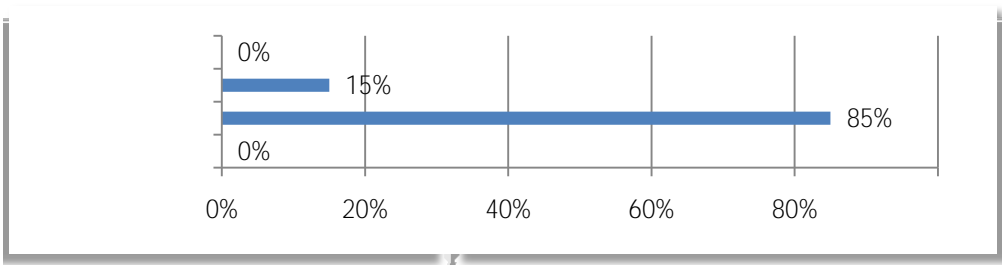
13. What percentage of your employees was involved in one capacity or another on the stimulus-funded project(s)?



Average number of staff involved in stimulus-funded work:



17. Have you adjusted your bids in 2010 so that profits are:



18. Do you plan to adjust your bids in 2011 so that profits are:

19. When do you expect the construction market to again grow?

20. In 2010, what percentage of your work did you use Building Information Modeling (BIM)?

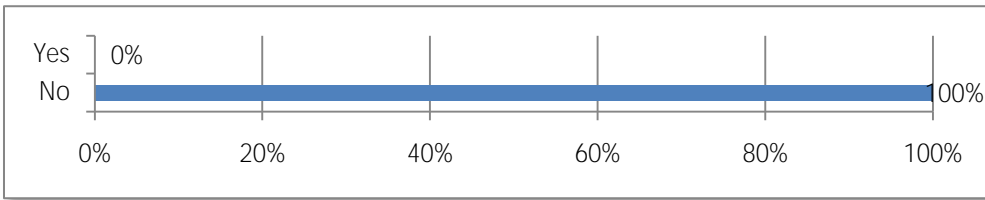
14.62%

21. Do you expect this to increase in 2011?

If so, by what percentage?



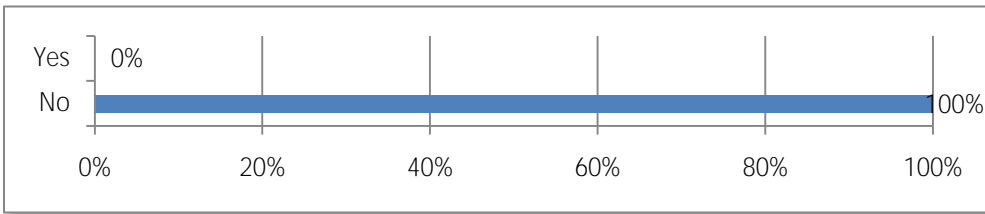
28. Do you expect this to decrease in 2011?



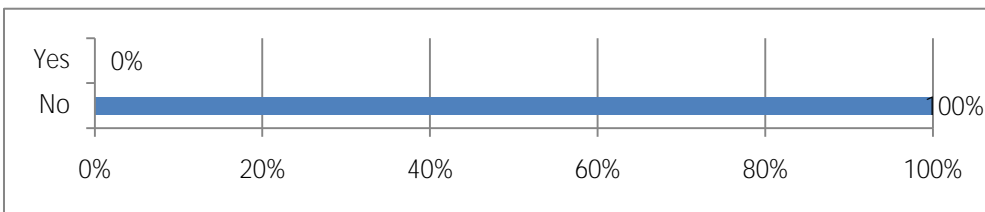
29. In 2010, how many Public Private Partnership (PPP) projects were you contracted to perform on?

0.36

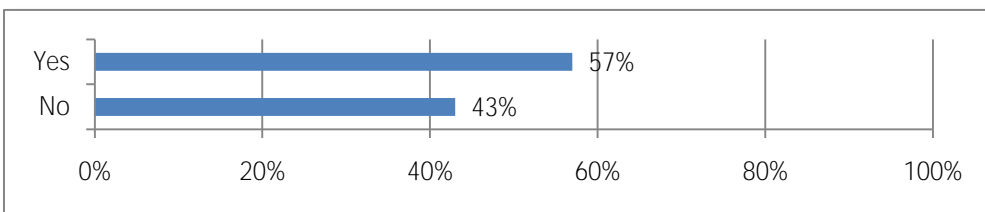
30. Do you expect this to increase in 2011?



31. Do you expect this to decrease in 2011?



32. Have you implemented any lean Construction Concepts into your business?



If no, do you plan on implementing lean construction concepts into your business in 2011?