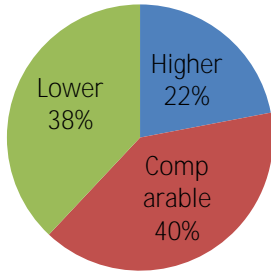


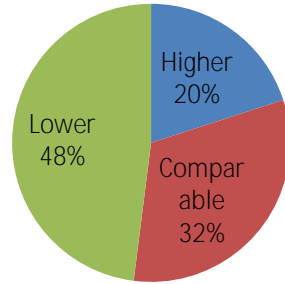
# 2010 Construction Outlook Survey Results

1. Compared to 2009, do you expect the dollar volume of projects you compete for to be:

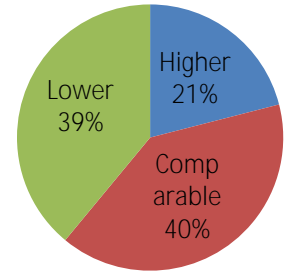
## Highway



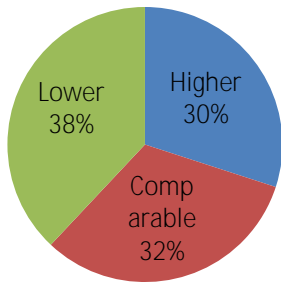
## Other Transportation



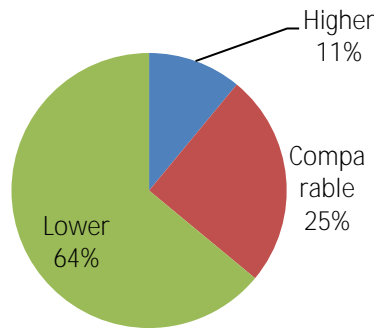
## Water Sewer



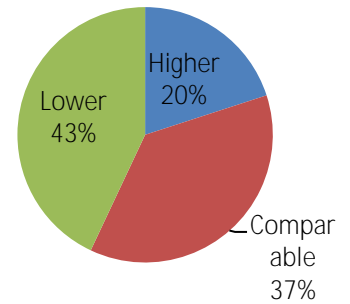
## Power



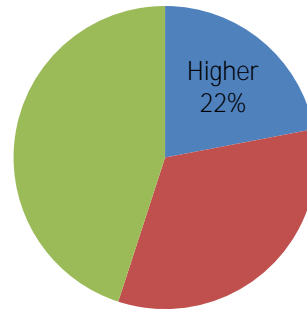
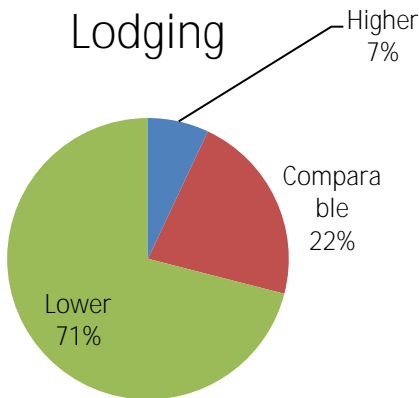
## Manufacturing



## Hospital/ Higher Education



## Retail, Warehouse, Lodging



2. Did you add or lay off employees in 2009?\*

Average of employees added: 10 (22% of workforce)

Average of employees laid off: 39 (29% of workforce)

\*Some companies reported adding and laying off employees

3. Do you plan to add or lay off workers in 2010?\*

Average of workers to be added: 18 (36% of workforce)

Average of workers to be laid off: 21 (22% of workforce)

\*Some companies reported adding and laying off employees

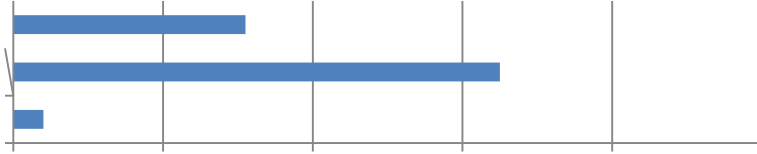
4. Did you buy construction equipment in 2009?

Average of estimated dollar value of new equipment: \$477,000

Average of estimated dollar value of used equipment: \$294,000

5. Do you plan to buy construction equipment in 2010?

6. Has your company been awarded at least one stimulus-funded contract?



Average of estimated dollar value of stimulus contracts: \$12 million

7. Has the stimulus helped you retain staff you otherwise would have laid off?

Average of estimated number of staff retained: 24

8. Has the stimulus allowed you to add new staff?

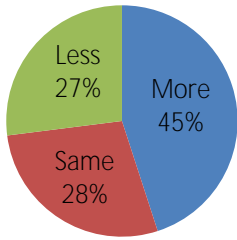
Average of estimated number of new staff: 10

9. How has the stimulus affected your equipment purchasing plans?

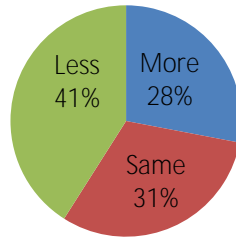
Average of estimated dollar value of construction equipment bought: \$554,000

10. Do you expect more or less stimulus funds to be available for bid in 2010?

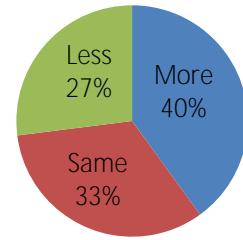
### Highway



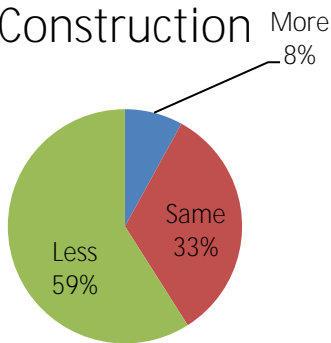
### Building



### Utility



### Private Construction



11. Have you adjusted your bids in 2009 so that profits are:

12. When do you expect the construction market to again grow?